



English version

## DELIVERY POLICY FOR STANDARD SERVICE

(Effective as of 1st March 2026)

Hilti Vietnam Co., Ltd. provides standard delivery services as following detail:

### 1. Delivery surcharge:

Delivery surcharge (Excluding VAT)	Applicable for
- 2% on total Sales Order Value	- Sale order < 1000 kg
- Max charge 2,500,000 VND/Sales Order	- Odd-size item: Not applicable

Remarks:

- The delivery surcharge is automatically added to the net price displayed on your requested quotation or sales order confirmation.
- Odd-sized items are those that exceed 1 meter in length.
- For any services not listed above, please reach out to Customer Service for additional support.

### 2. Delivery time:

Delivery service are from Monday to Friday (excluding Saturdays, Sundays, and holidays).

SHIP FROM SOUTH WAREHOUSE	Order before below cut-off time via our Customer Service or <a href="http://www.hilti.vn">www.hilti.vn</a>	Delivery lead-time (working day)
HCM (old)	14:00	Next day
The remaining areas of new HCM (Vũng Tàu, Bình Dương)	14:00	1-2 days
Đồng Nai, Tây Ninh, Đồng Tháp, Vĩnh Long, Cần Thơ	14:00	1-2 days
An Giang, Cà Mau, Lâm Đồng	14:00	2-3 days
Đà Nẵng, Huế, Khánh Hòa, Quảng Ngãi, Quảng Trị	14:00	3-4 days
Đắk Lắk, Gia Lai	14:00	4-5 days
Bắc Ninh, Hà Nội, Hải Phòng, Hưng Yên, Lạng Sơn, Ninh Bình, Phú Thọ, Quảng Ninh, Thái Nguyên, Nghệ An, Thanh Hoá, Hà Tĩnh	14:00	4-5 days
Tuyên Quang, Lào Cai, Lai Châu, Điện Biên, Sơn La, Cao Bằng	14:00	5-6 days



<b>SHIP FROM NORTH WAREHOUSE</b>	<b>Order before below cut-off time via our Customer Service or www.hilti.vn</b>	<b>Delivery lead-time ( working day)</b>
Hà Nội, Bắc Ninh	14:00	Next day
Hải Phòng, Hưng Yên, Lạng Sơn, Ninh Bình, Phú Thọ, Quảng Ninh, Thái Nguyên, Nghệ An, Thanh Hoá, Hà Tĩnh	14:00	1-2 days
Tuyên Quang, Lào Cai, Lai Châu, Điện Biên, Sơn La, Cao Bằng	14:00	2-3 days
Đà Nẵng, Huế, Khánh Hòa, Quảng Ngãi, Quảng Trị	14:00	3-4 days
Đắk Lắk, Gia Lai	14:00	4-5 days
Hồ Chí Minh, Đồng Nai, Tây Ninh, Đồng Tháp, Vĩnh Long, Cần Thơ	14:00	4-5 days
An Giang, Cà Mau, Lâm Đồng	14:00	5-6 days

**Remarks:**

- For orders received after 14:00, one additional working day will be added to the delivery time
- For delivery point in sub-urban area, 1-2 additional day will be added to the delivery time
- The delivery time stated above may vary based on stock availability.