



Important Information: Price Adjustments from July 1, 2026

Dear Valued Customer,

I hope you, your family, and your employees are well. On behalf of Hilti, I would like to sincerely thank you for your continued partnership and the opportunity to work with you.

As we progress through 2026, the construction industry continues to operate in a challenging and highly volatile environment. Escalating geopolitical tensions, including the ongoing conflict in the Middle East has placed significant strain on global supply chains. Raw material and production costs have been heavily impacted by the global economic climate as well as the increased cost and constrained availability of fuel.

While we have committed to absorbing the increased costs up to this time, the sustained nature of these challenges means that the cost pressures can no longer be fully absorbed to continue to deliver our high-quality products and services.

As a result, effective **1 July 2026**, Hilti will implement an **6% list price increase** to better reflect the current economic conditions and product costs. Our Profis Engineering Services, Fieldwire and ON!Track Software will remain at the same price.

This decision was not taken lightly, and we remain committed to delivering industry-leading quality, reliability, and value, while continuing to invest in service, innovation, and support for your business. We understand the importance of forward planning and cost management, and we are providing this advance notice to support your forecasting and budgeting processes.

Should you have any questions or wish to discuss this further, please contact your dedicated Hilti Account Manager.

Thank you for the trust you place in Hilti. We value our partnership and look forward to continuing to support your success.

Yours faithfully,

Samir Kohi,
General Manager
Hilti Australia