Media Release

Hilti Group is on Growth Track

Schaan (FL), September 24, 2026 – The Hilti Group grew sales by 5.9 percent in local currencies over the first eight months of 2026. In Swiss francs, sales increased by 1.9 percent to CHF 4244 million compared to the same period of the previous year.

In the Americas (+12.2% in local currencies) and the Asia/Pacific region (+10.8% in local currencies), the Hilti Group recorded double-digit growth. In Europe, sales grew by 0.5 percent in local currencies in a market environment that remained challenging. In the Middle East / Africa region (+16.9% in local currencies), strong momentum continued.

“Our growth is driven by the hard work and dedication of our team members around the world,” says CEO Jahangir Doongaji. “We are seeing big investments in energy and data center projects, while the traditional construction market remains soft.”

The operating result improved by 16.9 percent to CHF 533 million. Net income also rose substantially to CHF 389 million (+25.5%).

For the full 2026 business year, the Hilti Group now expects mid-single-digit sales growth in local currencies.

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Key figures

January-August (in CHF million)	2026 (1-8)	2025 (1-8)	Change (%)
Net sales	4,244	4,163	1.9
Operating result	533	456	16.9
Net income	389	310	25.5
Free cash flow, excluding acquisition	223	255	-12.5
Return on sales (%)	12.6	11.0	1.6%-pts
Return on capital employed (%)	12.6	11.9	0.7%-pts
Research & development expenditure	280	297	-5.7
Number of employees (as of August 31)	34,195	34,424	-0.7

Sales growth January-August 2026 compared to the previous year

	2026 (1-8) in CHF million	2025 (1-8) in CHF million	Change in CHF (%)	Change in local currencies (%)
Europe	2,173	2,202	-1.3	0.5
Americas	1,349	1,273	6.0	12.2
Asia/Pacific	507	491	3.3	10.8
Middle East / Africa	215	197	9.1	16.9
Hilti Group	**4,244**	**4,163**	**1.9**	**5.9**

Consolidated income statement

January-August (in CHF million)	2026 (1-8)	2025 (1-8)
Net sales	**4,244**	**4,163**
Total operating revenue	4,421	4,336
Operating result	**533**	**456**
Other revenue and expenses (net)	-4	-26
Finance costs	-26	-32
Net income before tax expense and minority interests	**503**	**398**
Income tax expense	-112	-88
Non-controlling interests	-2	0
Net income	**389**	**310**

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Consolidated balance sheet overview

(in CHF million)	Aug. 31, 2026	Aug. 31, 2025
ASSETS		
Non-current assets	4,351	4,450
Current assets	4,045	3,663
Total assets	**8,396**	**8,113**
LIABILITIES		
Equity attributable to equity holders of the parent	**5,332**	**4,900**
Non-controlling interests	22	18
Non-current liabilities	1,447	1,645
Current liabilities	1,595	1,550
Total liabilities	**3,042**	**3,195**
Total equity and liabilities	**8,396**	**8,113**

The Hilti Group supplies the worldwide construction industry with technologically leading products, systems, software and services. With more than 34,000 team members and business activities in over 120 countries, the company stands for direct customer relationships, quality and innovation. Hilti generated annual sales of CHF 6.3 billion in 2025. The headquarters of the Hilti Group have been located in Schaan, Liechtenstein, since its founding in 1941. The company is privately owned by the Martin Hilti Family Trust, which ensures its long-term continuity. The Hilti Group's purpose is making construction better, based on a passionate and inclusive global team and a caring and performance-oriented culture.

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