



Pasig City, October 2026

List Price Update Effective December 1, 2026

Dear Valued Customer,

Greetings from Hilti Philippines.

We sincerely thank you for your continued trust and valued partnership. We remain committed to delivering the quality, reliability, and service you expect from Hilti.

Despite our continued efforts to manage rising costs, sustained cost pressures from **raw materials, energy, logistics, and foreign exchange** continue to **impact our operations**.

In light of these market conditions, Hilti Philippines will **implement list price increase of in the range of 3-8% across the product categories**.

Alongside this list price update, **we are pleased to introduce a favorable adjustment to our shipping fee structure**. Effective December 1, 2026, the invoice threshold will be reduced from **₱150,000 to ₱120,000**, with **no increase to the existing shipping fee rates**.

Invoice Amount	NCR	Luzon	Regionals
Above ₱120,000	₱6,000 fixed	₱8,000 fixed	₱12,000 fixed
Below ₱120,000	6% of invoice value	10% of invoice value	12% of invoice value
Repair	12% of invoice value	15% of invoice value	15% of invoice value

This adjustment has been carefully considered to ensure that we can continue providing the high standards of quality, innovation, and service you expect from Hilti. **We are providing this advance notice to support your budgeting, project planning, and forecasting.**

Should you require further information, **please contact your dedicated Hilti Account Manager or our Customer Service Hotline at +632-8784 7100.**

We sincerely appreciate your continued trust and partnership with Hilti.

Sincerely,

Ann Bernardino-Lim
General Manager
Hilti Philippines, Inc.